

# CONTACT DETAILS

## ACCOUNTANCY

[www.bcca.ie](http://www.bcca.ie)



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## PRACTICE MANAGEMENT

[www.abbeymedical.ie](http://www.abbeymedical.ie)



Barry O'Brien | Phone: 087 697 2000 | E-mail: [barryobrien@abbeymedical.ie](mailto:barryobrien@abbeymedical.ie)

## TAXATION

[www.bdo.ie](http://www.bdo.ie)



David Giles | Phone: 087 854 6033 | E-mail: [dgiles@bdo.ie](mailto:dgiles@bdo.ie)

## FINANCIAL SERVICES

[www.mgmfs.ie](http://www.mgmfs.ie)



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# BusinessMedical



ACCOUNTANTS &  
REGISTERED AUDITORS



**abbey Medical**  
Management Consulting



BusinessMedical

For more information please contact Business Medical on :  
Ph: (01) 515 99 15 | E-mail: [info@businessmedical.ie](mailto:info@businessmedical.ie) | Website: [www.businessmedical.ie](http://www.businessmedical.ie)

### Charges

Business Medical charges are clear, transparent and advised in advance. Each consultant will operate under their own individual company's charging structure and will advise you of any charges before you proceed.

## Business Solutions Experts Supporting the Medical Profession

# Business Medical

Business Medical is a network of expert business advisors who provide a wide range of specialist and innovative business management solutions to the medical profession.

Our services include:

- Accountancy
- Taxation
- Practice Management
- Financial Consultancy

The group has consulted regularly in recent years through our common involvement with Doctors and as a result, decided to formalise the relationship by establishing Business Medical.

We acknowledge each other as industry experts. Business Medical take a highly proactive approach to ensure that the best possible advice and service is offered to our clients. Through our collaboration and affiliation within Business Medical, we are actively expanding our expertise on a continuous basis, making us specialist business management experts to the medical profession.

“ *I dteannta a chéile, is treise sinn – together we are stronger* ”

## ACCOUNTANCY – BCC Chartered Accountants & Registered Auditors



[www.bcca.ie](http://www.bcca.ie)

BCC Chartered Accountants & Registered Auditors are an Accountancy and Taxation firm partnered by Alan Connolly and Sandra Clarke, who provide on-time, effective solutions to help Doctors move their business forward and ensure the efficient running of the practice.

BCC offer year-round services including:

- Preparation of Annual and Management Accounts
- Preparation and Submission of Income Tax Returns
- Reviewing Practice Profitability and ad-hoc Business Advice
- Bookkeeping (in house and remote)
- Payroll
- Preparation of Employment Contracts and Staff Handbooks



Alan Connolly

Alan has developed specialist expertise in dealing with Doctors and the complications that can exist in their tax returns. Alan has worked in practice for over 20 years and has a wealth of experience in all areas of personal and corporate taxation. Alan also has a wide range of accounting and auditing experience covering most business types.



Sandra Clarke

Sandra has worked in practice for over 20 years and has developed specific expertise in the medical sector including the taxation issues around locums and VAT. Sandra is a Chartered Tax Advisor and was elected to the Council of the Irish Tax Institute in 2010. She represents tax practitioners and accountants at both tax district and regional level with the Revenue Commissioners through the Irish Tax Institute.

## PRACTICE MANAGEMENT – Abbey Medical Management Consulting



[www.abbeymedical.ie](http://www.abbeymedical.ie)



Barry O'Brien

Abbey Medical Management Consulting is a General Practice management consulting service headed by Barry O'Brien, a partner in Abbey House Medical Centre, Navan, Co. Meath. They provide Practices with practical, tailored management solutions, aimed at ensuring the commercial success of the practice.

Abbey Medical will visit your Practice, tailor a management solution that suits your needs and provide you with direct access to practice management expertise on both a regular structured basis and an on-demand basis for specific queries. Abbey Medical assist both GPs and Consultants maximise their income from the state, corporate and private insurance sources.

Barry spent 10 years in the pharmaceutical industry before establishing a private business consultancy in 2004. In 2005 he joined Abbey House Medical Centre, to assist in the continued growth, business development and day-to-day management of the practice. Barry is the course tutor for the ICGP's "Management in Practice" Diploma and Certificate courses and a regular speaker at GP meetings and conferences.



## TAXATION – David Giles, BDO



[www.bdo.ie](http://www.bdo.ie)



David Giles

David Giles is a Tax Partner in BDO, Dublin, which is the world's fifth largest accountancy network. At BDO Ireland they take time to understand their clients' requirements and concerns so that they can give proactive, cost-effective and tax-efficient advice.

David has worked in tax for over 30 years. He previously worked in Revenue and is an associate member of the Irish Tax Institute.

David specialises in advising Doctors on:

- Tax-efficient Exit Strategies
- Tax Relief entitlements
- Restructuring and Development of Practices
- Retirement Relief for Capital Gains Tax purposes – where the relevant conditions are satisfied, this effectively means that an individual can sell his/her business without triggering a Capital Gains Tax liability in relation to the gain realised on the sale.

David provides assistance in preparing for Revenue Audits and has assisted a number of Doctors through this process. David also advises on all tax compliance requirements providing tax-efficient, innovative solutions.

## FINANCIAL SERVICES – MGM Financial Services



[www.mgmfs.ie](http://www.mgmfs.ie)

MGM Financial Services are highly skilled and experienced independent Financial Consultants, providing a comprehensive range of specialist financial solutions to ensure their clients future financial security.

MGM have particular expertise in the medical profession. They fully understand the financial complexities and intricacies, and can advise accordingly and offer suitable solutions.

Some areas of expertise include:

- Retirement Planning and Retirement Options
- Spouse and Staff Pensions
- Business and Family Protection
- Succession Planning
- Partnerships and Provisions for Exit Strategies
- Savings and Investments and Portfolio Analysis



Mary Goodman

Mary has a background in commercial and private banking. She worked in IMO Financial Services for 15 years as General Manager and has vast experience in advising both Consultants and GPs. Mary assisted many Doctors in the financing of medical practice development and has specialist expertise in family and business protection. She has set up numerous staff pension schemes assisting Doctors fulfil their obligatory requirements as employers.



Declan Gahan

Declan has 20 years' experience in financial services and specialises in all aspects of financial planning. He has particular expertise in the medical profession and worked in IMO Financial Services for 8 years. Declan has specialist knowledge in both the GMS and HSE pension schemes, buying back years, partnerships, portfolio construction, spouses' pensions and tax efficient succession planning.

MGM Financial Services Limited is regulated by The Central Bank of Ireland.